### Glass Recycling in 2015

Collection, processing and marketing glass

Paper & Plastics Recycling Conference – Chicago

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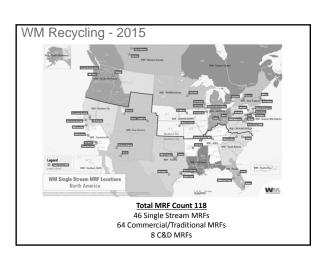
### **WM Recycling Services**

- WM handled over 15 million tons of recyclables in 2015
- WM handles more residential recyclables than any other company in North America
- Recycling makes up 17% of our revenue second only to our collection activities.







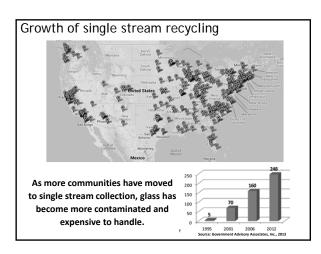


## Glass recycling overview – and a reality check

- Glass makes up 4.5% of the overall waste stream and 13.1% of material recycled (US EPA 2013). Glass plays in important role in achieving recycling goals.
- General decline in the use of glass combined with growth of curbside programs has created a supply/demand imbalance.
   Supply and demand by color varies across the U.S.
- Glass beneficiation. Glass flows from MRFs to beneficiation plants for sorting, crushing and cleaning before delivery to the bottle manufacturers or fiberglass compaines. These are not located everywhere.
- Glass is heavy. Transportation is expensive.
- Glass ingredients are plentiful and cheap. Its primary ingredient







## Single stream, glass and contamination

- + Single stream increases the amount of material recycled.

  Overall recycling increases by an average of 40% with wheeled cart-based single stream recycling collection (customer convenience).
- + Single stream reduces overall collection cost. Single stream collection reduces collection costs (largest portion of the cost)
- Single stream collection requires investments in expensive MRF equipment. These are expensive and process large volumes of material in order to cover the infrastructure cost.
- Single stream collection increases the cost of MRF processing.

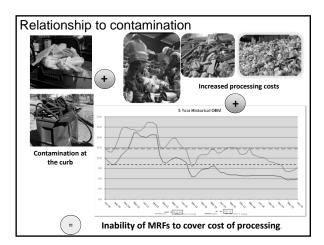


### Market flow



- Over 50% to beneficiation (bottles and fiberglass)
  - Strategic Materials (SMI)
  - Reflective Glass
  - Carry-all-Products
- Other uses include construction aggregate, and landfill road bed and cover





# Challenges of Glass Recycling

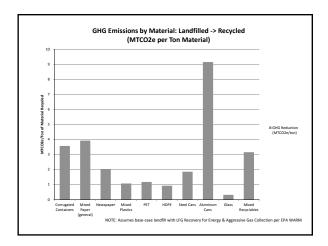
- Abrasive hard on equipment
  - ✓ Truck beds
  - ✓ Recycling belts
- Contaminates other recyclables reducing value of higher quality commodities
- Low economic benefits low cost virgin materials
- Lower environmental benefits

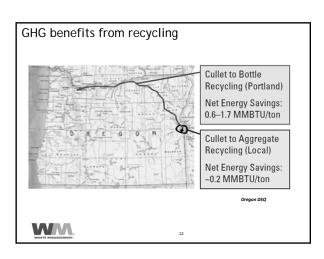
No one is willing to pay more for glass.

More cost invested does not lead to more revenue for glass.



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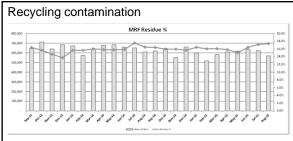


### **Composition Audits**

- Audit inbound, outbound, & residue audits
- Allows us to understand what material we pay for, what the quality of the material is we sell, and what kind of material we are paying to dispose



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	9	Q#	Q1	June	Q)	Q4	Q1	June	Q3	Q4	Q1	Aire	TTO Required	Completed	Yarlance .
Orlando HRF	9.9%	30.0%	4.4	45.3%	1,249	4,085	5,642.0	4539.1	5 82 1,1 30	\$1,467,199	\$ 1,806,264	\$1,075,850	13	41	29
Review HRF	19.5%	10.3%	9.5%	7.5%	1,784	75.5	699.2	390.0	\$ 740,672	\$ 324,772	\$ 278,072	\$125,250	13	101	55
Temps HAT	42.43	35.45	33.7%	46.0%	6,754	5,954	5,599.9	6796.0	\$ 3,160,533	\$2,779,920	\$ 2,175,045	\$4,510,676	13	14	
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- Contamination of loads is an average of 16% of inbound tons.
- Contamination can be up to 50% of incoming loads
- Contamination cost an average of over \$125 per ton
- Processing costs continue to increase as markets demand reduced contamination. This drives up cost to customers.



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# SS Inbound Materials – Stream is changing Inbound SS Composition Seed Administration Fiber represents 60% of the inbound stream Residue is 16% of the inbound stream Glass makes up 18% of the material processed at our MRFs.

• Over 30% Inbound material has negative value - Glass/Residue



### Alternative Collection Options: Portland, OR

Oregon has a container deposit system for some types of bottles. They also have been heavily influenced by PNW paper markets to keep glass out of single stream programs.

Glass is collected in separate containers and separate trucks in Oregon. This increases the cost of recycling collection but minimizes glass recycling challenges due to contamination.





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# Salt Lake City - Momentum Recycling

Residents in Salt Lake City can subscribe separately to glass collection. For an additional \$7/month, they can set out a 35 gallon bin provided by Momentum Recycling. Momentum processes and markets the glass for recycling.

Separate drop-off locations are also provided for no additional feed.









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# Kansas City - Ripple Glass

- Ripple Glass opened its processing plant in Kansas City in 2009.
- Glass is collected at 120 drop off sites in the Kansas City area.



- The expect to recycling ~40,000 tons/year of glass in Kansas City, for a 20% glass recycling rate (up from 5%).
- Glass collected in this system has a 98% recovery rate (as opposed to 40% for single-stream)

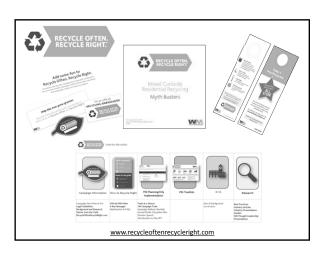


### Efforts along the entire value chain

- WM conducts internal audits of material quality
- Working with our suppliers/customers to improve inbound quality of material
- We are working with end markets for continuous feedback on quality
- We have developed an understanding of the cost and value of glass to our business to value glass correctly in recycling programs.







Summary	
<ul> <li>There is no single solution for persistent glass recycling</li> </ul>	
challenges. Changes are necessary at each point along the supply	
chain.	
<ul> <li>While may technically be sufficient demand for acceptably</li> </ul>	
processed cullet by the glass bottle and fiberglass manufacturing	
industry, supply and demand of specific colors do not always	
balance by geography.	
Municipal contracts are beginning to reflect the cost of recycling	
glass	-
As the cost of recycling glass increases, communities are moving	
towards alternative collection methods for glass.	
Municipal Zero Waste goals ensure that glass recycling will be an	
part of our service offerings in many communities.	
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Thank you!	
Thank you! srobinson@wm.com	